



Deep Dive on Transparency Recommendations

March 2016

Colorado Commission on
Affordable Health Care

Revisiting Transparency

- Learnings from August's Presentation
 - Significant market shifts don't usually occur because of transparency on cost or quality alone.
 - Price transparency has not significantly impacted consumer behavior.
 - Providers in competitive markets often respond to reports of low quality by making improvements.
- Commission Recommendations
 - Create more transparent and publicly available data for consumers.
 - Provide data to clinicians at point of service.

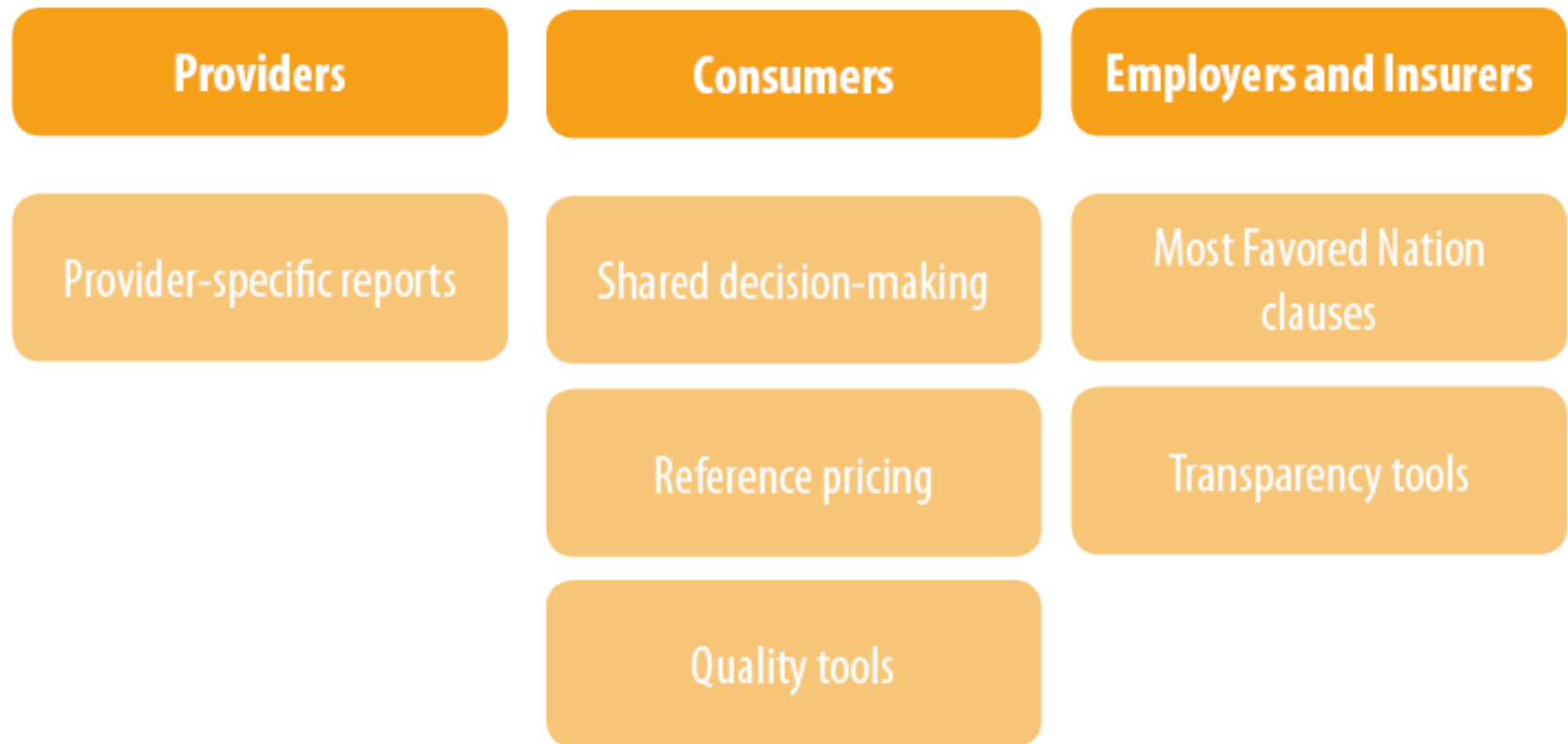


Sources and Levers for Potential Recommendations

- National Experts
 - Bipartisan Policy Center
 - RAND
 - Miller Report
- State Level Policy Levers
 - What actions can the Commission recommend for the state to implement?
 - Legislation/rules
 - Medicaid
 - State employees



Possible State-Based Changes and Interventions



Providers

Providers: What's the Evidence?



- Providers in competitive markets often respond to reports of low quality by making improvements.



Providers: Recommendations

Providers

Provider-specific reports

- **Provider-Specific Reports**
 - *Potential Recommendation:* Provider groups receive specific reports on cost and quality.
 - Build on evidence showing the influence of peer comparison.



Consumers

Consumers: What's the Evidence?



- Lack of evidence on consumer transparency; disparate sources are overwhelming.
- Shared decision-making
 - Increases patient satisfaction, but mixed evidence on cost.



Consumers: Recommendations

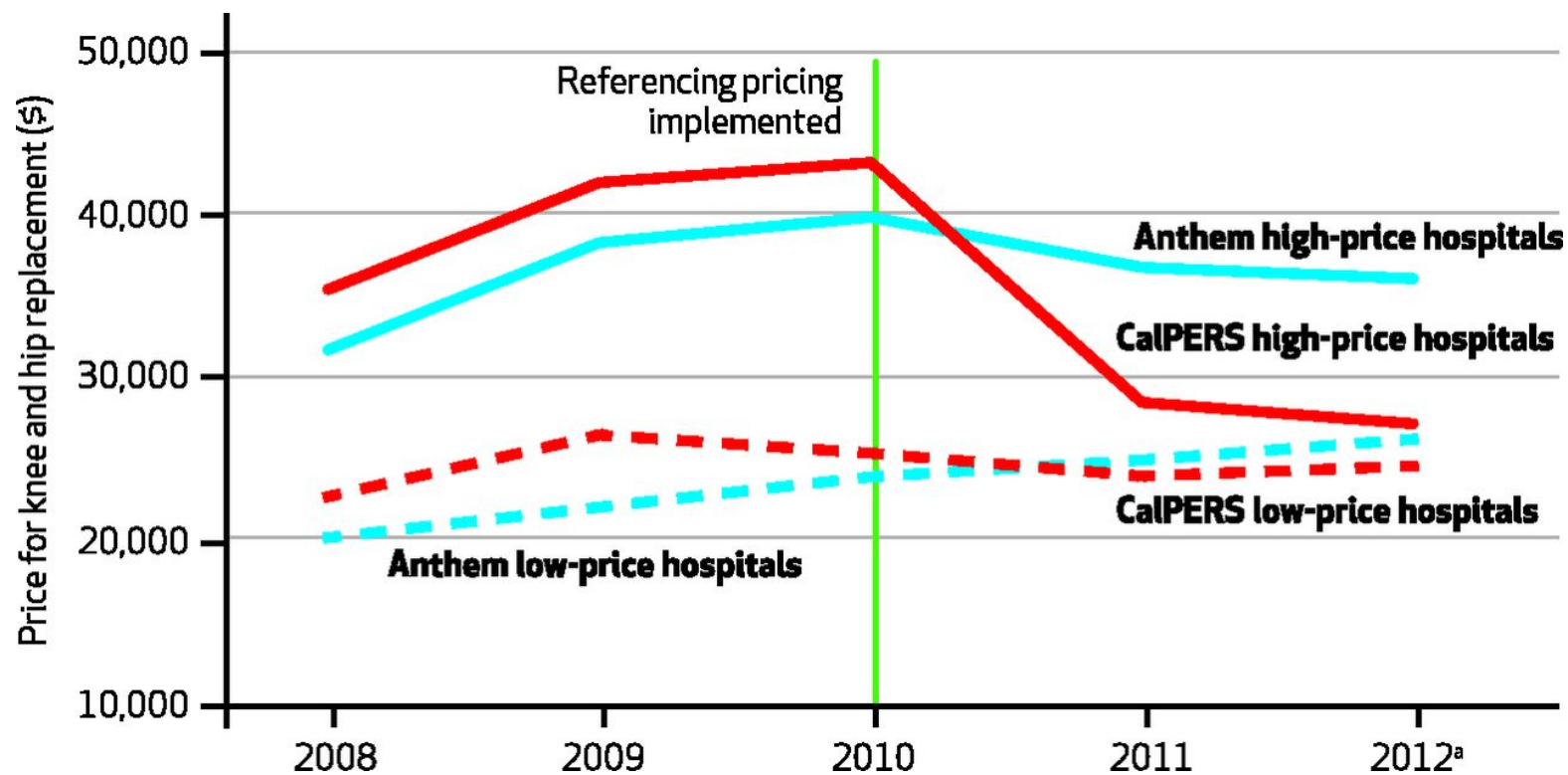
Consumers

Shared decision-making

- **Shared Decision-Making**
 - *Potential Recommendation:*
Medicaid and/or state employee pilot.



Consumers: What's the Evidence?



Robinson J C , and Brown T T Health Aff 2013;32:1392-1397

HealthAffairs



Consumers: Recommendations

Consumers

Reference pricing

- **Reference Pricing**
 - *Potential Recommendation:*
Pilot with state employees.



Consumers: What's the Evidence?

Know What You Might Pay

Compare health care costs in the state of New Hampshire by insurance plan.

COMPARE COSTS

Know The Care You Can Expect to Receive

See how different facilities in New Hampshire perform.

COMPARE QUALITY



Consumers: What's the Evidence?

Admit Decision Time to ED Departure Time for Admitted Patients

Average time patients spent in the emergency department, after the doctor decided to admit them as an inpatient before leaving the emergency department for their inpatient room

Sort Results

Sort by Facility ▼

 Only Show Selected		National Average: 97 mins ?	
<input type="checkbox"/>	Alice Peck Day Memorial Hospital	▼ Below the average	106 mins
<input type="checkbox"/>	Catholic Medical Center	▼ Below the average	193 mins
<input type="checkbox"/>	Cheshire Medical Center	▼ Below the average	196 mins
<input type="checkbox"/>	Concord Hospital	▼ Below the average	135 mins
<input type="checkbox"/>	Elliot Hospital	▼ Below the average	140 mins

Source: [Centers for Medicare & Medicaid Services](#)

Measure Period: This data is based on claims and administrative data that was collected from April 2013 to March 2014.



Consumers: Recommendations



Consumers

Quality tools

The diagram consists of two rounded rectangular boxes. The top box is orange and contains the word 'Consumers'. The bottom box is a lighter shade of orange and contains the words 'Quality tools'. The boxes are stacked vertically with a small gap between them.

Quality tools

- **Quality tools**
 - *Potential Recommendation:* Include quality metrics in the APCD.
 - Compile and report existing quality metrics onto the APCD website in a user-friendly format.



Employers and Insurers

Insurers: Most Favored Nation Clauses



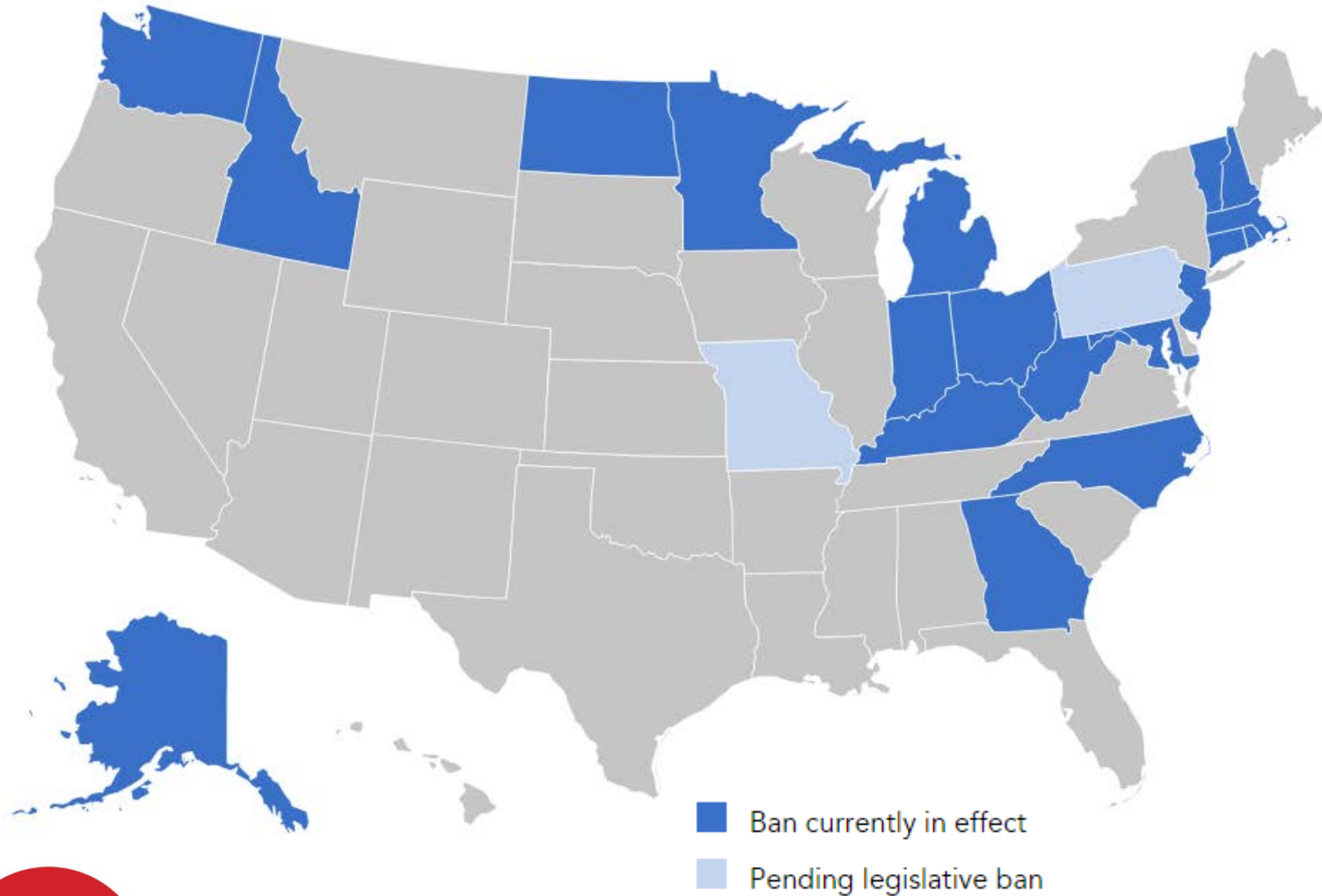
"The prince married the princess, the kingdom got most-favored-nation status, and they lived happily ever after."

CN
COLLECTION

- Most Favored Nation Clauses
 - *"A provision within a health network plan contract in which a dominant health plan obtains a promise that the provider will not give an equal or more favorite price to any other plan."*
 - Anticompetitive
 - Creates a price floor



Which states have a ban on MFN clauses?



Employers and Insurers: Recommendations

Employers and Insurers

Most Favored Nation
clauses

Transparency tools

- **Most Favored Nation Clause**
 - *Potential Recommendation:* Ban MFN clauses from insurer contracts.
- **Transparency Tools**
 - *Potential Recommendation:* Encourage employer usage of transparency tools.





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